



December 1, 2025

To: All Valued Distributors

Re: Cannonball Price Adjustment

Cannonball has issued a price increase of 10% effective December 1st, 2025. As a result, our pricing to you will increase by 10% effective January 5th, 2026.

Earlier this year, in response to U.S. tariffs on foreign products, our government implemented reciprocal tariffs on U.S. imports of 25%, which affects Cannonball. We have delayed placing a Cannonball order in hopes that these tariffs would be lifted; however, the tariffs remain in place. As a result, our incoming inventory will be subject to the 25% tariff, which will appear as a single-line charge on your Cannonball purchases. Metal Experts reserves the right to limit quantities based on traditional customer purchasing habits and current inventory levels.

We will continue to monitor the tariffs and do our best to give you 30 days' notice of any further increases that the government may implement.

We want to thank you for your continued support through this unprecedented time.

If you have any questions, please do not hesitate to contact us.

Sincerely,

Mark Brumm
President & CEO

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#2, 7092 Pleasant Valley Rd Vernon, BC V1B 3R5	#101 – 9521 78 Ave. Clairmont, AB T8X 0M2	1711 Dirkson Dr. NE Redcliff, AB T0J 2P0	6810 – 50 Ave. Stettler, AB T0C 2L2	10 Industrial Dr. Emerald Park, SK S4L 1B6	#25, 120 Apex St Saskatoon, SK S7R 1C8	#72 Clearsprings Rd E Steinbach, MB R5G 1N9