



Friday, June 1<sup>st</sup>, 2018

**Price Increase Notice**

To Whom It May Concern,

Please be aware of the recently announced manufacture increases outlined below as well as the Rockwool service level update. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

**Increase Announcements**

**Bailey/Steelform:**

- All Steel Products July 2<sup>nd</sup>, 2018 10%

**CGC:**

- Paperfaced Beads & Trims July 2<sup>nd</sup>, 2018 10%

**Hal Industries:**

- All Hal Products July 2<sup>nd</sup>, 2018 5% - 7%

**Kaycan:**

- Monthly Aluminum Surcharge (Remains in place until further notice) May 7<sup>th</sup>, 2018 8%

**Tremco:**

- All Tremco Products (Excluding Extruded Rubber Products) July 2<sup>nd</sup>, 2018 4%

**Notices:**

- Rockwool Service Levels

Fiber Glass Insulation remains in tight supply as demand exceeds capacity throughout North America. We are in constant communication with the manufacturing community and we are committed to working through these challenges with our customers.

It's important to note that the steel manufacturers anticipate upward pressure on price to remain prevalent throughout 2018. Based on the likelihood of additional increases please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.  
Vice President of Sales

*Servicing the West for over 40yrs...*