



Thursday, August 31st, 2017

Price Increase Notice

To Whom It May Concern,

Please be aware of the recently announced manufacturer increases on Icynene Products, CGC Ceiling Tile, Tremco Products, and Poly. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Spray Foam Products:

- All Open Cell and Closed Cell Spray Foam October 1st, 2017 7%

Acoustic Ceiling Tile:

- Commercial & Retail Ceiling Tile October 1st, 2017 5%

Tremco:

- All Tremco Products October 1st, 2017 3.9%
(Excluding extruded rubber products)

Polyethylene:

- All Poly Products October 1st, 2017 15% - 25%
(Further increases anticipated)

It's important to note due to Hurricane Harvey oil based products produced in Texas that are used in the manufacturing process such as the resin in poly will be affected through tight supply and upward cost pressure. For an example we expect poly to dramatically jump in price, as of today we have seen one manufacturer announce and expect all will follow. We are being updated frequently with respect to increases and will update you as soon as we know more.

It's critical that our offices communicate regularly to ensure accurate pricing strategies are used when bidding work. Please continue to reach out and ask for clarification moving forward. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your trust and business.

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales

Servicing the West for over 40yrs...