



Monday, September 18th 2017

Price Increase Notice

To Whom It May Concern,

Please be aware of the recently announced manufacture increase on Insulation Products. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Fiber Glass Insulation:

- | | | |
|------------------------------|--------------------------------|----|
| • Fiber Glass Batts | October 1 st , 2017 | 7% |
| • Rolled Basement Blanket | October 1 st , 2017 | 7% |
| • Virgin & Regrind Loosefill | October 1 st , 2017 | 9% |
| • JM Spider Plus | October 1 st , 2017 | 9% |

It's important to note due to storm related activity oil based products produced in Texas that are used in the manufacturing process such as the resin in poly will be affected through tight supply and upward cost pressure. We are being updated frequently with respect to availability and related increases and will update you as soon as we know more.

It's critical that our offices communicate regularly to ensure accurate pricing strategies are used when bidding work. Please continue to reach out and ask for clarification moving forward. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales