

RESISTO

Price Increase Notification Effective May 19th, 2022

March 15th, 2022

To our distinguished customers,

The increases in the cost of production and raw materials that have been incurred in recent months have had a significant impact on the cost of our products. In addition, strong market demand, labor shortages and supply challenges are impacting the manufacturing industry and transportation of raw materials.

Consequently, RESISTO will implement the following price increase:

Products	Increase
Sopra-Cellulose	18%

This price increase will take effect on **May 19th, 2022** and will apply to all orders shipped from **May 19th, 2022**, regardless of delays caused by supply limitations. Ongoing quotes will be processed individually.

RESISTO reserves the right to limit the quantities ordered before the increase.

Please note that shipping costs will now be billed separately from products to better reflect the increases incurred over the past year. We will communicate with you for further details. In addition, given the current context, shipping costs could be increased without notice.

We continue to work to mitigate these impacts while leveraging a global sourcing strategy. We are committed to continuing to manage the situation and to keep you informed of any changes that would have an impact on our ability to meet your needs.

Please confirm with your representative the price lists and costs of transportation.

We thank you for your support,



Patrick Gaudreault, Vice President of Sales
Soprema Canada
Resisto North America

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Consequently, RESISTO will implement the following price increases :

Products	Increase
Sopra-ISO (Roofing & Walls)	7%
Sopra-XPS 20psi	10%
Sopra-XPS 30-35-40-60-100 psi	8%

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We continue to work to mitigate these impacts while leveraging a global sourcing strategy. We are committed to continuing to manage the situation and to keep you informed of any changes that would have an impact on our ability to meet your needs.

Please confirm with your representative the price lists and status of existing quotes.

We thank you for your support,



Patrick Gaudreault, Vice President of Sales
Soprema Canada
Resisto North America