



November 2nd, 2022

**TO: OUR VALUED CUSTOMERS – WESTERN CANADA:
BRITISH COLUMBIA, ALBERTA, SASKATCHEWAN, MANITOBA AND NORTHWEST ONTARIO**

Please be advised that CGC Inc. is deferring the price increase previously announced for November 1st, 2022 until December 1st, 2022. This increase is crucial as CGC continues to realize significant inflation on raw material costs, energy, and transportation.

Increase percentages remain as follows:

PANELS:

- Gypsum Board 12%
- Gypsum Lay-In Panels 12%

INTERIOR FINISHING:

- All Joint Treatment & Textures 10%
- All Paint Products 10%
- All Tape & Accessories 10%
- All Plaster Products 10%
- All Beads & Trims 10%
- All Strait Flex Products 10%

All orders shipped on or after this date will be invoiced at the increased price. Please note that to ensure supply to our customers, CGC may regulate volumes for your business prior to the increase date based on historical volumes purchased from CGC.

In addition to the challenge of inflationary pressure, CGC anticipates continued raw material disruptions into 2023 that will challenge our ability to supply the market demand on various product categories. We will continue to keep our customers informed about our supply situation to help minimize the impact to your business.

Also note that the consistent elevated freight costs require us to reassess our established pricing zones and potentially: (a) increase gaps between zone list prices and (b) adjust zone geography. This is to account for the inflated freight costs we are realizing on our delivered products. This assessment will be completed in detail and further communication to the market on any impact to list pricing will be provided.

Finally, effective with the increased list prices on December 1st, 2022, CGC will enforce the zone pricing for all customers in the Canadian market. Zone geography is indicated on page 6 of our panels price lists.

If you have any questions, please contact your local Sales Representative. Thank you for your continued support of CGC products.

Sincerely,

Sid Tetz
Vice President, Sales & Marketing