



August 22, 2018

Dear Valued Owens Corning Canada Insulation Customer:

On July 30, Owens Corning announced a price increase on our Building Insulation products with an effective date of October 1, 2018. To ensure that you remain competitive in the marketplace, we are postponing the effective date to December 3, 2018.

List price will be increased as per the following schedule:

Home Building Insulation Products:	All Provinces
EcoTouch® PINK® FIBERGLAS® Insulation (includes Batts & Rolls)	8.0%
Basement Blanket™ Rolls	8.0%
QUIETZONE® PINK® FIBERGLAS® Acoustic Insulation	8.0%
Loosefill:	
PROPINK® FIBERGLAS® Blown Insulation	10.0%
FIBERGLAS SUPER-PINK- R® Blowing Wool	10.0%
AttiCat® Expanding Blown-In PINK® Fiberglas® Insulation	10.0%

This advanced notice is intended to give you ample time to plan your business accordingly.

Order confirmations for full truckload orders with an assigned ship date prior to December 3, 2018 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after December 3, 2018 will receive the increased price. We will also **remain on planned availability for our blowing wool products** until otherwise communicated. We encourage you to place your order by October 29, 2018 to help ensure ship date prior to December 3, 2018.

New list price sheets will be issued shortly, and your Owens Corning Area Sales Manager will be contacting you to review your new prices.

Your Insulation business is very important to Owens Corning Canada. Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads "Mark L. Blanc".

Mark Leblanc
Director
Building Materials Group
Owens Corning Canada