

February 7, 2022

## **PRICE INCREASE ANNOUNCEMENT**

Thank you for your consistent support through 2021 which proved to be one of the most challenging years our industry has experienced. Although we are seeing improvements in 2022, raw material supply shortages, cost increases, and transportation cost escalation continues. These continued and cumulative cost increases require Katabatic Manufacturing to implement a price increase.

We recognize price increases are challenging and take this necessary action seriously.

All orders shipped on or after March 4<sup>th</sup>, 2022, will be subject to the new pricing attached, representing a 11% - 14% price increase. This will include orders in house. We will reach out to you over the next 1-2 weeks to review your outstanding orders and provide updated order acknowledgments.

Katabatic Manufacturing is committed to providing you with the most trusted products and the highest level of customer service. Thank you for being a loyal customer. We appreciate it.

If you have any questions, please feel free to reach out to us, we are here to help.

Sincerely,

Alison Raes  
President