

September 15, 2021

Dear Canadian Building Insulation Customer:

Johns Manville is announcing a price increase effective **December 1, 2021**. The price increase applies to the following products:

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| All Residential and Commercial Batt & Roll Products | 8% |
| All Loosefill Blowing Wool Products | 4% |

This price increase will apply to all orders shipped on or after **December 1, 2021** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Territory Manager or Account Manager. Thank you for your ongoing support of JM products.

Gino Allegro
National Sales Manager - Canada
Building Insulation Division
Insulation Systems