



June 27, 2018

To our Valued Customers – Western Canada

As you may have read, CertainTeed Gypsum Canada has filed a complaint with the Canada Border Services Agency (CBSA) seeking to impose duties on 54" gypsum wallboard sold in Western Canada (British Columbia, Alberta, Saskatchewan, and Manitoba, as well as the Yukon and Northwest Territories). CGC opposes CertainTeed's action, which we believe is not in the best interests of our customers or our economy.

CGC will be participating in the legal process to fight CertainTeed's actions. We have been told that the CBSA, after reviewing information from multiple parties, will issue a decision on September 19, 2018 as to whether or not to impose provisional (or temporary) duties on imported 54" wallboard into Western Canada. If provisional duties are imposed, this will undoubtedly increase the price of 54" wallboard because there is no manufacturer, including CertainTeed, that makes 54" board in Western Canada. We believe that CertainTeed's complaint is without merit, but, of course, we cannot predict the outcome. Therefore, as we have previously communicated to you, we are also adjusting 54" pricing so that our customers can more appropriately plan their operations while minimizing potential financial damage should a provisional duty be applied.

As we learn more about CertainTeed's latest actions, we will keep you informed. We apologize for any inconvenience this may cause you and assure you that we are doing our utmost to supply you with the best products at the best value.

Thank you for your support.

A handwritten signature in blue ink, appearing to read "Mike Meagher", is written over a light blue circular stamp.

Mike Meagher
General Manager, VP of Sales - CGC