

April 1st, 2022

To: Dear CertainTeed Customer's

Please be advised that CertainTeed Canada Inc. will be increasing our list price in Western Canada on **May 1st, 2022**. The below increase will be in addition to the April 1st, 2022 3% price increase implementation. The implementation of Zone pricing will take effect May 1st 2022 details forthcoming.

May 1st 2022

Western Canada
(B.C., Alberta, Sask., Man., NWT, NWO)

➤ Standard & Specialty Gypsum Board	3.0%
➤ 54" Gypsum Panels	4.0%
➤ Glasroc Tile Backer	7.0%
➤ Glasroc Sheathing	7.0%
➤ Glasroc Shaftliner	7.0%
➤ All CertainTeed Finishing Products Includes: ProRoc, BMITJ, Easi-Fil, Machine Pro , Plasters, Setting Powders	3.0%
➤ CertainTeed Wallboard Primers and Surfacers	3.0%
➤ All CertainTeed Texture Performance Products	20.0%
➤ ProRoc, Marco joint reinforcement tape Includes: FibaTape	3.0%
➤ Green Glue	10.0%
➤ All Cement Board & Accessories	10.0%
➤ All Paper Metal Beads	20.0%

Your Sales and Customer Service representative will provide you with the Zone Price Pages in the coming weeks. Prices will increase effective May 1st, 2022. All orders shipped on or after this date will be invoiced at the new pricing.

To address the likelihood of increased product demand prior to the new price, CertainTeed Gypsum reserves the right to regulate shipments prior to the increase (reflecting regular monthly buying habits), ensuring equal opportunity to all our customers.

Should you have any questions please contact your local CertainTeed sales representative.

We thank you for your continued support.



Wayne Edgecombe
VP Sales, IPG/EPG – CertainTeed Canada, Inc.



CertainTeed Canada Inc.

REVISED

March 2, 2022

Dear CertainTeed Customer's:

We appreciate your continued support of the CertainTeed Gypsum product line during these challenging times. We make every effort to control and contain our costs, however, due to unforeseen circumstances specifically around the inflation in logistics we will be increasing our list price by 3% across Canada in all zones on **Friday April 1, 2022**. The list price increase is in lieu of a Fuel Surcharge on the invoice.

National Freight & Logistics related Price Increase:

- Zone Pricing will be fully in effect as of April 1, 2022 all Gypsum Board and Finishing products.
- **Example:** The Province of Alberta has 5 Pricing Zones, list price in all 5 Zones (Zone 1,2,3,4,5) will increase 3%.
- **Example:** The Province of Quebec has 3 Pricing Zones, list price in all 3 Zones (Zone 1,2,3) will increase 3%.

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