

March 18, 2022

To: All Canada CertainTeed Ceilings Commercial & Retail Customers

Subject: CertainTeed Ceilings Price Increase Notice

We appreciate your continued support of the CertainTeed Ceilings product line during these challenging times. We make every effort to control and contain our costs, however, due to unforeseen circumstances specifically around the inflation in raw material and logistics we will be increasing our list price as following.

Effective with all shipments on or after **April 21, 2022** CertainTeed Ceilings will increase price:

- 9% on all Commercial & Retail Wet Felt, Fiberglass (Ecophon)
- 11% on all Commercial Gypsum Panel Products

Please contact your CertainTeed Ceilings area representative for guidance on all future project quotes. New price lists will be provided to you prior to the increase date.

We, at CertainTeed Ceilings, very much appreciate your business.

Yours truly,

Wayne Edgecombe VP Sales, IPG/EPG

Wayne Polgecombe

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Ashutosh Puranik

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