

January 4th, 2022

Re: Price Increase Notification for March 4th, 2022

Dear Valued Customer,

Gardner-Gibson continues to feel the economic impact of rising costs. We are faced with ongoing increases in every aspect of our business. Due to these cost impacts, we are implementing a price increase on our products effective March 4th, 2022, or as contracts allow.

Effective March 4, 2022, we will be implementing a price increase as follows:

- 6% increase on acrylic caulks, patches and elastomeric roof coatings
- 6% increase on asphalt roof products (coatings and repair cements)
- 7% increase on roof underlayment & waterproofing membranes
- 6% increase on driveway products
- 8% increase on specialty paints and other products not listed
- 15% increase on all silicone products

Your sales representative will provide you with a new pricing sheet shortly.

The current environment has been incredibly challenging to operate in, and we remain focused on being able to deliver the supply of goods for you to build your business on. We look forward to continuing to provide you with quality products and dependable service.

Thank you,

***Tripp Hyer***  
SVP Sales & Marketing  
-Retail Products Division